### 06/12/2024: BUY TO LET RETENTION PRODUCT GUIDE

Contents 60% & 65% LTV Products 75% LTV Products ERC information Product & Valuation Criteria

Where applicable all products revert to the Bank's reversionary rate, currently 7.62% (BBR+2.87%) Spotlight updates

• Withdrawal of 2 & 5 year fixed rate products with £749 fee

Additional information

If BBR falls below 0.50  $\%\,$  the initial/reversionary rate will be charged at 0.50  $\%\,$  + product initial/reversionary rate loading

This product guide is for use by mortgage intermediaries authorised by the FCA.

It is not to be disclosed or given to the public or intended as a consumer advertisement as it does not contain APRCs or APRC Representative Examples. This detail is available in your mortgage sourcing system.

### To find out more call us on 0345 070 1999\*\* or visit https://www.intermediary.co-operativebank.co.uk/

\*\*Telephone calls may be monitored. Lines are open between 9am and 5pm Monday to Wednesday and Friday. Lines are open on Thursday between 10am and 5pm. Calls to 03 numbers cost the same as calls to numbers starting with 01 and 02. Calls may be monitored or recorded for security and training purposes. Lines are open between 9am and 5pm Monday to Wednesday and Friday, and between 10am and 5pm on Thursday.

# CO-OPERATIVE INTERMEDIARY PRODUCTS: BUY TO LET RETENTION

| 60% LTV Product Switch Products |                 |                         |                |           |                       |          |
|---------------------------------|-----------------|-------------------------|----------------|-----------|-----------------------|----------|
| Product                         | Product<br>code | End Date                | Product<br>Fee | Admin Fee | Initial<br>Rate       | Cashback |
| 2 Year Tracker                  | 2T292860%       | 2 years from completion | £749           | £0        | 5.44 %<br>BBR*+0.69 % | £0       |

| 65% LTV Product Switch Products |                 |                         |                |           |                       |          |
|---------------------------------|-----------------|-------------------------|----------------|-----------|-----------------------|----------|
| Product                         | Product<br>code | End Date                | Product<br>Fee | Admin Fee | Initial<br>Rate       | Cashback |
| 2 Year Fixed                    | 2X3881T10       | 30/04/2027              | £1,499         | £0        | 4.67 %                | £0       |
|                                 | 2X3885T10       | 30/04/2027              | £0             | £0        | 5.04%                 | £0       |
| 2 Year Tracker                  | 2T292965%       | 2 years from completion | £749           | £0        | 5.49 %<br>BBR*+0.74 % | £0       |
| 5 Year Fixed                    | 5X3887T10       | 30/04/2030              | £1,499         | £0        | 4.34%                 | £0       |
|                                 | 5X3891T10       | 30/04/2030              | £0             | £0        | 4.55 %                | £0       |

| 70% LTV Product Switch Products |                 |                         |                |           |                       |          |
|---------------------------------|-----------------|-------------------------|----------------|-----------|-----------------------|----------|
| Product                         | Product<br>code | End Date                | Product<br>Fee | Admin Fee | Initial<br>Rate       | Cashback |
| 2 Year Tracker                  | 2T293070%       | 2 years from completion | £749           | £0        | 5.59 %<br>BBR*+0.84 % | £0       |

| 75% LTV Product Switch Products |                 |                         |                |           |                       |          |
|---------------------------------|-----------------|-------------------------|----------------|-----------|-----------------------|----------|
| Product                         | Product<br>code | End Date                | Product<br>Fee | Admin Fee | Initial<br>Rate       | Cashback |
| 2 Year Fixed                    | 2X3882T10       | 30/04/2027              | £1,499         | £0        | 4.83 %                | £0       |
|                                 | 2X3886T10       | 30/04/2027              | £0             | £0        | 5.18%                 | £0       |
| 2 Year Tracker                  | 2T293175%       | 2 years from completion | £749           | £0        | 5.64 %<br>BBR*+0.89 % | £0       |
| 5 Year Fixed                    | 5X3888T10       | 30/04/2030              | £1,499         | £0        | 4.62 %                | £0       |
|                                 | 5X3892T10       | 30/04/2030              | £0             | £0        | 4.82%                 | £0       |

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#### Early repayment charges (ERC)

During the early repayment charge period, overpayments can be made up to 10% of the outstanding mortgage balance on last anniversary or account open date without incurring an early repayment charge. Overpayment payments that exceed 10% of the outstanding mortgage balance on anniversary or account open date within any contractual year will incur an early repayment charge. Cashback is repayable if the loan is redeemed during the initial product period.

| Early repayment charge    | Until  |
|---------------------------|--|
| 3% of the amount redeemed | 30-Apr-26  |
| 2% of the amount redeemed | 30-Apr-27  |
| 3% of the amount redeemed | 30-Apr-26  |
| 2% of the amount redeemed | 30-Apr-27  |
| 1% of the amount redeemed | 30-Apr-28  |
| 5% of the amount redeemed | 30-Apr-26  |
| 4% of the amount redeemed | 30-Apr-27  |
| 3% of the amount redeemed | 30-Apr-28  |
| 2% of the amount redeemed | 30-Apr-29  |
| 1% of the amount redeemed | 30-Apr-30  |
| 0% of the amount redeemed | Year 1   |
| 0% of the amount redeemed | Year 2   |
|                           | <ul> <li>3% of the amount redeemed</li> <li>2% of the amount redeemed</li> <li>3% of the amount redeemed</li> <li>2% of the amount redeemed</li> <li>1% of the amount redeemed</li> <li>5% of the amount redeemed</li> <li>4% of the amount redeemed</li> <li>3% of the amount redeemed</li> <li>2% of the amount redeemed</li> <li>3% of the amount redeemed</li> <li>3% of the amount redeemed</li> <li>0% of the amount redeemed</li> </ul> |

**Title Management fee £50** – This fee is payable when the mortgage is redeemed in full. If the mortgage is made up of more than one part - referred to as an additional loan(s), the fees are only payable once, when all accounts are repaid in full.

**Scottish Discharge Fee £85** - If the property is in Scotland, when the mortgage ends or is redeemed, a Solicitor will need to be instructed to discharge our security charge and remove it from the title register relating to the property. A fee will be payable, an estimate of this cost is included in the Interest rate and other costs section of the ESIS. If the property is in England/Wales there is no need to instruct a Solicitor to remove our security charge.



## CO-OPERATIVE INTERMEDIARY PRODUCTS: BUY TO LET RETENTION

### Additional information

Mortgages that make a difference - our partnership with youth homelessness charity Centrepoint continues

New mortgage customer applications and existing mortgage customer product switch applications will be eligible for a £5 donation, on completion of the mortgage or product switch (as the case may be). Transactions relating to existing mortgages including a further advance, porting of an existing mortgage or change of borrower, are not eligible for the Centrepoint charity donation at this time. The Bank will make a payment to Centrepoint quarterly, for eligible completions during the previous quarter.

The £5 donation will be made for each eligible mortgage sold through direct and intermediary channels i.e. it applies to the Bank's Britannia and Platform branded mortgages. Britannia and Platform are trading names of The Cooperative Bank p.l.c. The Bank reserves the right to change or withdraw the donation arrangement at any time.

Centrepoint is a registered charity in England and Wales, No. 292411.

#### The Co-operative Bank, 1 Balloon Street, Manchester M60 4EP

The Co-operative Bank p.l.c. is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority (No. 121885). The Co-operative Bank, Platform is a trading names of The Co-operative Bank p.l.c., P.O. Box 101, 1 Balloon Street, Manchester M60 4EP. Registered in England and Wales No. 990937. Credit facilities are provided by The Co-operative Bank p.l.c. and are subject to status and our lending policy. The Bank reserves the right to decline any application for an account or credit facility.

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